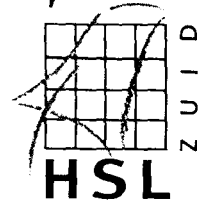


Venw/DGMO-2009/5246

Subject  
Qualification HSL-Zuid Transport Contracts



Deutsche Bahn and Arriva Nederland  
Attn. Matthias Meier  
Potsdamer Platz 2  
D-10785 Berlin  
Germany

Dear Mr. Meier,

I am writing to inform you of the results of the qualification phase. I am pleased to inform you that your consortium qualifies for the bidding phase of the HSL-Zuid Transport contracts.

You will receive the general Process Agreement in the course of next week. After returning a duly signed agreement we will send you the Invitation to Tender (ITT). We expect to send the ITT towards the end of November.

Other Applicants that qualify are:

- NS Reizigers and KLM;
- Connexion, CGEA-Connex and SJ International;
- Stagecoach Holdings Plc.

#### Clarification of the results

During the evaluation of your Request for Qualification, strengths and weaknesses have been identified by the assessors. We will call you next week to agree on a suitable date and venue to discuss these matters with you.

#### Information meeting

We intend to hold an information meeting with all parties on December 15th. During this meeting we will explain the results of our market research and give you the opportunity to talk with the researchers, the representatives of the Infrastructure Manager and the Tender team Infraprovider. An invitation for this meeting will be sent to you early in November.

Should you have any questions do not hesitate to call Roel Testroote on +31 30 2728 751.

Yours sincerely,

Bas van Os  
Project Manager HSL-Zuid Transport

Date  
26 October 2000  
Our reference  
HSL-Zuid U-148707  
Your reference  
-  
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