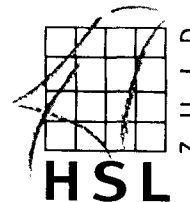


Subject
Qualification HSL-Zuid Transport Contracts

Ven W/D&MO_2009/5244



NS Reizigers and KLM
Attn. M. Spaargaren
PO Box 2025
IV 5k 26
3500 HA Utrecht

Dear Mr. Spaargaren,

I am writing to inform you of the results of the qualification phase. I am pleased to inform you that your consortium qualifies for the bidding phase of the HSL-Zuid Transport contracts.

You will receive the general Process Agreement in the course of next week. After returning a duly signed agreement we will send you the Invitation to Tender (ITT). We expect to send the ITT towards the end of November.

Other Applicants that qualify are:

- Arriva Nederland and Deutsche Bahn;
- Connexion, CGEA-Connex and SJ International;
- Stagecoach Holdings Plc.

Clarification of the results

During the evaluation of your Request for Qualification, strengths and weaknesses have been identified by the assessors. We will call you next week to agree on a suitable date and venue to discuss these matters with you.

Information meeting

We intend to hold an information meeting with all parties on December 15th. During this meeting we will explain the results of our market research and give you the opportunity to talk with the researchers, the representatives of the Infrastructure Manager and the Tenderteam Infraprovider. An invitation for this meeting will be sent to you early in November.

Should you have any questions do not hesitate to call Roel Testroote on +31 30 2728 751.

Yours sincerely,

Bas van Os
Project Manager HSL-Zuid Transport

Date
26 October 2000
Our reference
HSL-Zuid U-148707
Your reference
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