



Ven W/DG/10-2009/5214

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Nationale Accounts

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Aan HSL Zuid
t.a.v. de heer Testroote

Uw telefax 030 - 272 85 77
Uw kenmerk
Onderwerp Vragen Qualification Document Engels

Ons kenmerk
Telefoon 030 - 235 61 30
Telefax 030 - 235 80 12

Utrecht, 14 augustus 2000

Beste Roel,

Hierbij onze vragen naar aanleiding van het Qualification Document, op jullie verzoek in het Engels.

Ik zend een versie na per post.

Ik ga er nog steeds van uit dat we de antwoorden uiterlijk woensdag a.s. voor het eind van de middag ontvangen. Als dat niet het geval is, wil je mij dat dan laten weten?

Met vriendelijke groet,

Drs. M.P. Spaargaren
Accountmanager

Aantal pagina's inclusief deze 3
Bij onvolledige ontvangst kunt u contact opnemen met telefoon 030 - 235 67 30

Verw/DGMO-2009/5214.01

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Ons kenmerk NS/NAcc/MS/2000-240
Onderwerp Questions concerning Qualification DocumentTelefoon 030 - 235 61 30
Telefax 030 - 235 80 12

Utrecht, 14 August 2000

Dear Mr Testroote,

We would like to take this opportunity to put some questions to you concerning your Qualification Document of 17 July 2000 regarding the public tender of HSL Zuid transport contracts.

The questions are as follows:

1. (see p. 10) : What exactly are "the requirements" with regard to the Level Playing Field which the relevant "Incumbent Railway Companies" in general, and NS in particular, have to comply with?
2. Qualification and selection criteria
 - a. Do you consider the turnover of NSR's subsidiary Transvision (Treintaxi transport) as relevant with regard to the qualification criterion b ("one other type of passenger transport services")? If not, perhaps you would indicate why not?
 - b. Can the N.V. NS in your opinion be considered to be a "Related Company" (page 13, point 8) to NS Reizigers? And vice versa?
 - c. What types of relationship are required to qualify a party as a "related company" to an "Applicant"?
 - d. Can NSR use the experience of its subsidiary Thalys Nederland BV to comply with the selection criterion g ("experience with operating high-speed rail services...")?
3. On which criteria will you judge the 'highest ranked Applicant' (p. 8, 4th paragraph)?
4. Which criteria will you apply if a consortium requests a change in its consortium parties after the submission of the "Request for Qualification"?

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Uw kenmerk

We would be most grateful to receive answers to the questions above as soon as possible.
They may be forwarded to the above address.

Yours sincerely,


Drs. M.P. Spaargaren