

Fax

VonW/DGMO-2009/4818



To Prism Rail PLC
attn. G. Fearnley
Copy -
Fax number [44] (171) 248-2512
Subject Registrations HSL-Zuid
Number of pages 1

Date

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Our reference

File

Document11

Your reference

-

Contact person

Jeroen Kok

Extension

0031 30 2728751

Dear Sir,

We are pleased to announce to you that the government has decided to proceed with the public tender of the international high-speed train services using the Dutch High Speed Line (HSL).

The Dutch Railways (NS) were invited to bid for the domestic services, but decided to put forward an integrated plan for all services using HSL, plus the other major routes in The Netherlands. This proposal has not been accepted by the Government.

The Government has given NS a last chance to sign a contract for the domestic services on the condition that they will not participate in the public tender for the international services, other than as a junior partner in a consortium. If NS does not accept this before the end of this week, the domestic HSL-services will be publicly tendered as well.

We would like to discuss with you the decision of the Dutch government and the tender procedure as soon as possible. May we call you this week to agree on a suitable time and venue?

Kindest regards,

J.K.

Jeroen Kok

Project Manager HSL-South Transport

Projectorganisatie

Hogesnelheidslijn-Zuid

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Venw/DGMB-2009/4818.01

PRISM RAIL PLC
32 LUDGATE HILL
LONDON EC4M 7DR

TEL 0171 213 9650
FAX 0171 248 2512

Mr R Testroote
HSL Zuid
PO Box 43
3500 AA
Utrecht
The Netherlands

14th July 1999

Dear Mr Testroote

Thank you for your fax dated 12 July.

Please find enclosed the completed form, together with a copy of Prism's latest Annual Report and Accounts.

Yours sincerely

Madeleine Reeves
Executive Assistant

Lett186/grf

Venw/DG/16-2009/4818.02

III Expertise

NB. Any company or consortium with adequate passenger transport experience can register as potential operator on HSL-Zuid. In a later phase consortia can still be formed or modified, provided there is a registered operator as a member in the consortium.

1. What is the specific expertise and/or experience that your company can bring to attract and accommodate passengers and make HSL-Zuid transport services a success?
2. Please describe the activities or projects relevant to HSL-Zuid transport services that you are or were involved in. Please include in your description:
 - mode of transport
 - number of passenger trips per year, number of passenger kilometres per year,
 - type of involvement (operator running trains, ticketing and distribution, additional customer services, etc)
 - annual turnover in passenger transport (at least EURO 50 million per year)
 - relevance to, lessons learnt for HSL-Zuid
3. Do you intend to form a consortium or otherwise expand to pre-qualify for operation of transport services and accommodation of passenger over HSL-Zuid. If so, what types of partners/expertise (banks, local transport companies, travel agencies, etc) would you engage and would your choice for partners in your consortium be different depending on whether you bid for the international and/or the domestic contract(s)?

1 PRISM RAIL PROVIDES APPROXIMATELY 9% OF THE U.K.'S PASSENGER RAIL SERVICES

2 LATEST ANNUAL REPORT & ACCOUNTS ENCLOSED

3 TOO EARLY TO SAY, WOULD INVOLVE OTHER PARTIES ONLY IF THIS ENHANCED THE SERVICE WE COULD PROVIDE

Appendices

A Interest registration – HS-services contract(s)

Please answer all the questions below to register as an interested party for (one of) the contracts over HSL-Zuid.

I Details of Company

Name PRISM RAIL PLC
 Current Trading Name LTS RAIL : WAGN : WALES & WEST : VALLEY LINES
 Previous Trading Names (if different) —
 Principal Address 32 LUDGATE HILL, LONDON, ECLM 7DR
 Name of contact person G. R. FEARNLEY - Chief Executive
 Telephone 0171. 213. 9650
 Facsimile 0171. 248. 2512
 E-mail W.W.W. PRISMRAIL.CO.UK
 Type of Organisation PUBLIC LIMITED COMPANY
 Country of Registration ENGLAND
 Registration Number 3081303
 Year of Registration 1995
 Describe the nature of the business and the services the company provides.
PASSENGER RAIL SERVICES

Is the company a subsidiary of another organisation? ~~Yes~~ / No. If yes, please provide:

Name of the parent company _____

What interest does the parent company have in the company?

II Type of contract(s)

1. Assuming the objectives and conditions laid out in this document and assuming both international and domestic contracts will be publicly offered, do you intend to register for:

- International transport contract yes ~~no~~
- Domestic transport contract yes ~~no~~
- The combination of the two yes ~~no~~