

Memo

To Mrs. C. Queille SNCF
Mr. D. Desnyder SNCB

Copy Mr. F. Marckmann NS/KLM

Subject Notes form meeting last week in Paris between SNCF -
SNCB - HSL-Zuid

Dear Mrs. Queille and Mr. Desnyder,

Looking back to our meeting last week, I would like to thank you for with-the open and constructive discussion. This letter is meant to summarise shortly our intentions for the coming period.

Firstly, HSL-Zuid will plan and organise a meeting with SNCF, SNCB and NS/KLM in July. This meeting has been planned and will take place on the 18th of July in Brussels, as we agreed. During this meeting all three parties will present their traffic forecasts and business plans concepts for the route Amsterdam - Brussels - Paris. Also a planning for the period from August till October will be discussed.

NS/KLM has expressed its willingness to participate and looks forward to discussing their own and your plans on the future business. More information for this meeting will follow soon.

As the information that will be shared during this meeting could be considered confidential for business reasons, it seems a good idea that HSL-Zuid will sign a confidentiality statement with SNCF and SNCB. If SNCF/SNCB sends such a statement to HSL-Zuid it will be signed and returned immediately.

The concession agreement between the Dutch State and the future TOC is not finished yet. But as soon as it is finished it will be send to SNCB, who will then have 10 working days to check if the concession agreement fully complies with the (intended) contracts, and to SNCF. I expect this to be in October.

During the meeting we discussed the number of paths to Paris and the brief conversation the Dutch minister, Mrs. Netelenbos, had with Mr. Gaysot about the subject in Lisbon. As I understood from our discussion, SNCF, as the french operator on the french network, will deal with the appropriate french authorities in order to get a long term engagement for the relevant paths on the french network. ~~SNCF will~~

Date
28-06-01
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~~contact Mr. Aymeric about the number of paths and the long term rights that are relevant for the intended contract.~~

I hope you can agree with the above-mentioned notes and I am looking forward to seeing you the 18th of July in Brussels.

Yours sincerely,

Bas van Os

Date

28-06-01

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