

Subject:
Registration Transport HSL-Zuid



NMBS BE Reizigers Internationaal
Mr. L. Pardon
Frankrijkstraat 54 bus 5/6
1060 Brussel
België

Dear Mr. Pardon,

Thank you for returning the registration form. I hereby would like to inform you that your company is officially registered for international train operations on the High Speed Line-South (HSL-Zuid) in the Netherlands.

The information provided by you and the other registered parties will be evaluated in August and September and will form the basis of an evaluation report. This will be prepared by a team from the Ministries of Finance and Transport, who will advise on the next step in the tender procedure. The evaluation report will be considered by the Evaluation Committee, which consists of experts and business leaders independent of NS and other operators. The Evaluation Committee will also evaluate NS's proposal against the Reference Model. If the proposal of NS is financially comparable and qualitatively better than what could be expected from other potential operators, the Government intends to start direct negotiations with NS. The Government will decide in November 1999 whether to negotiate directly with NS or to publicly tender for both domestic and the international high-speed contracts. This decision will be based both on the evaluation of NS's proposals and the advice of the Evaluation Committee.


For your information we would like to inform you that we received a total of 13 registrations from six countries: The Netherlands (4), UK (3), Belgium (2), France (2), Germany (1), Sweden (1). Most companies registered for international, domestic and a combination of the contracts.

Respondents are requested not to seek publicity with regard to their involvement in the tender process.

We will inform you as soon as possible about the decision and the resulting opportunities for you to take part in the rest of the process.

Should you have any questions do not hesitate to contact Mr. Jeroen Kok, projectleader for the transport contracts.

Yours sincerely,


Wim Korf
Project Director

Date

11th August 1999

Our reference
HSL/U1999025

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